



**NATIONAL INSTITUTE
FOR WORLD TRADE**
TRAINING THE WORLD



**Export Operations & Regulations
Three Day VIRTUAL Seminar
September 29 – October 1, 2020
1:00 – 3:00 PM each day**

Virtual Platform – WEBEX

(access information to be sent after registration/payment is received)

Advanced registration required – [click here to register](#)

Registration \$49.00

[Includes download workshop materials](#)

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Program – September 29, 2020

1:00 PM Opening Remarks - **Michael Nizich, Ph.D.**
Director, Entrepreneurship & Technology Innovation Center
(ETIC), New York Institute of Technology

1:30 PM Creating an Internal Export Trade Compliance Program
Thomas Cook, CEO, Blue Tiger International

- ✓ Review of the foundation issues involved in creating an export trade compliance program, gaining senior management and divisional support, developing internal training programs, SOP creation and business process improvements.

2:45 PM Question and Answers

September 30, 2020

1:00 PM Opening Remarks - **Michael Nizich, Ph.D.**
Director, Entrepreneurship & Technology Innovation Center
(ETIC), New York Institute of Technology

1:15 PM Export Trade Compliance Foundation Review
Kelly Raia, Managing Director, Blue Tiger International

- | | |
|--|----------------------------|
| ✓ Export EAR, ITAR, OFAC & Census | ✓ ECCN Determination |
| ✓ Evaluating & Obtaining Export Licenses | ✓ Denied Parties Screening |
| ✓ Export Documentation | ✓ Schedule B Factors |
| ✓ Deemed Exports | ✓ Antiboycott |
| ✓ FCPA | ✓ Record Keeping |
| ✓ Case Studies | |

2:00 PM Export Regulations
Michael Perry, Department of Commerce/Bureau of Industry
and Security

- | | |
|---|----------------------------|
| ✓ Review of the Bureau of Industry & Security | ✓ Current BIS case studies |
| ✓ Export Enforcement | ✓ BIS as a resource |

2:45 PM Question and Answers

October 1, 2020

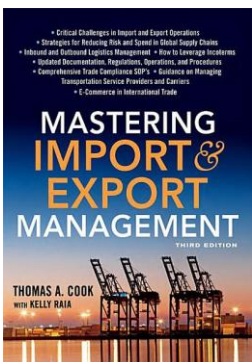
- 1:00 PM Opening Remarks - **Michael Nizich, Ph.D.**
Director, Entrepreneurship & Technology Innovation Center
(ETIC), New York Institute of Technology
- 1:15 PM CTPAT for Export
Kelly Raia, Managing Director, Blue Tiger International
- 2:00 PM Export Business & Resource Development
Department of Commerce: Local and Overseas Resources
Susan Sadocha, Director, Long Island, U.S. Commercial Service
- 2:45 PM Concluding Remarks: Thomas Cook
Announcement of virtual workspace winner

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Recommended Purchase:



Mastering Import & Export Management, Thomas Cook & Kelly Raia
Available for purchase to supplement virtual conference materials

With billions of dollars generated annually, importing and exporting is a potentially lucrative arena for growth and a bewildering tangle of rules and regulations. Packed with hundreds of cost-effective strategies, ready-to-use forms, and valuable checklists, the 3rd edition explains how to efficiently & legally navigate the complex world of international trade documentation accurately and more.

On Sale for Virtual Conference Attendees - \$75 (Shipping included)

Contact NIWT – info@NIWT.org or (888) 484-6484 ext 1 to get yours today